

# TOP AGENT

MAGAZINE



**STEVEN DONG**  
*Moving to a better future*



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*Since becoming licensed close to a decade ago, Top Agent Steven Dong has built a thriving business and in 2020 commands a stunning \$45 million in volume, as a standalone agent.*

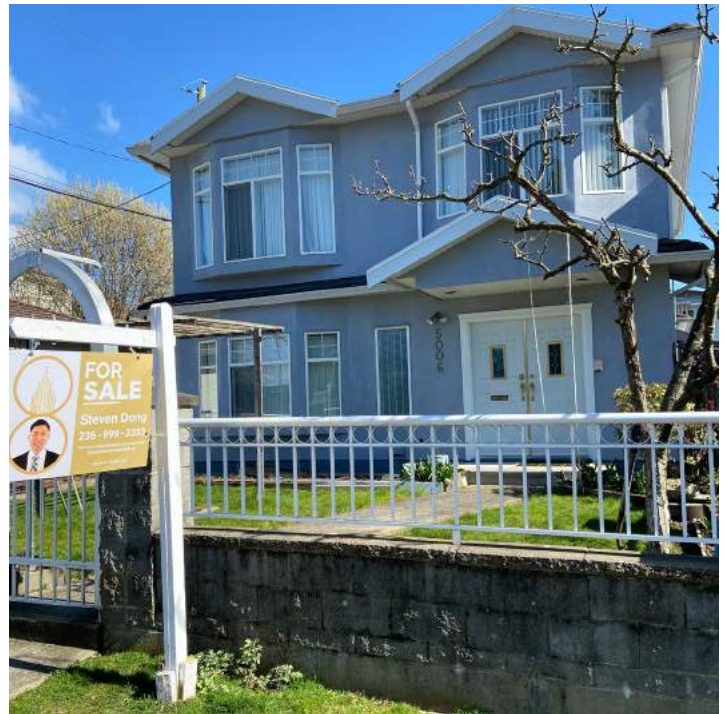
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Top Agent Steven Dong – of Vancouver Top Real Estate in Vancouver, British Columbia – is “not the typical agent”. Truly passionate about what he does for a living, Steven has earned his stellar and ever-growing reputation as a trusted, honest and dependable real estate advisor for his many grateful buyers and sellers.

Steven’s successful journey in real estate began over a decade ago. “My parents wanted to sell their home and I wanted to get them the most value for their home”. This principle was engrained in this transaction and the many that followed.

“Sellers want to be sure they get the most value for their home. To achieve that result, they need a knowledgeable agent”.





*“When in Vancouver,  
do what the Vancouverites do”*

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“I love what I do”. Since becoming licensed close to a decade ago, Top Agent Steven Dong has built a thriving business and in 2020 commands a stunning \$45 million in volume, as a standalone agent”.

*“Not the Typical Agent”*

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Currently, the majority of Steven’s considerable business is based upon repeat clients and referrals, a sure indicator of the exceptional customer service he is providing in his highly competitive market.



5 STOREY - 77 CONDOS, 9 TOWNHOUSES - 79,244 SF



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“I think it has to do with my knowledge and transparency,” says Steven, when asked how he has managed to inspire so much trust and loyalty amongst those he works with. “I work hard to establish the fact that I’m not a typical agent by delving into the knowledge that’s required in my specialized field”. “I make myself a resource for my clients so they can depend on me and know what’s going on in the market at any given time.”

### “It All Comes Down to Negotiations”

There are many other reasons for Steven’s success, and chief among them would be his unique negotiation skills. “I really enjoy this part of the process and it all comes down to what I call the Poker moment”.





Steven also works hard to build solid, long-lasting relationships with his clients, and remains diligently in touch with them via modern day messaging apps. Knowledge is just a “Bliip” away. He is also passionate about Vancouver and its vibrant and diverse market. “We’re known for majestic mountains, beautiful beaches, entertaining night life, high end shopping districts, but most importantly, the wonderful people,” he enthuses.

When he’s not working to make his clients happy, Steven enjoys spending time with his family and exercising. He also gives back to his local community, primarily through his recognizable donations to the Buddhist Associations. Karma.







### *“Moving to a better future”*

Westbank Corp. will be building its second landmark high rise in the Joyce-Collingwood area. Both towers are right beside the Joyce Sky Train station. Steven is fortunate as the

sole agent selling these last parcels of raw land right beside Westbank. “This project has an industry value excess of \$200,000,000. It will be an honor to contribute to Westbank vision and to benefit my colleagues, clients and investors. It’s a Win-Win situation!”



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